



BENEFITS OF MEMBERSHIP

website: www.wmda.net

There are many reasons to join a business or trade association, but the WMDA offers the most compelling and practical one – **a money back guarantee**. WMDA is so sure that your membership will pay for itself that the Association is offering to refund your annual dues if it doesn't. **Simply participate in all of the programs for which you are eligible and you will save or make enough to pay for your membership in the WMDA – guaranteed!**

BENEFITS OF MEMBERSHIP (Endorsed Programs)

WMDA's endorsed programs are designed to improve your profitability and decrease your costs. Representatives from individual programs will contact you to show you how you can benefit.

- ATM Services
- Check Guarantee
- Credit Card Processing - Repair Work
- Electricity Discount
- Instant Credit for Customers (90 Days No Interest) with NEW rewards program for members
- Local/Long Distance/Wireless Telephone and Internet Discounts
- Prepaid Cellular
- Used Oil Pick-up
- Tire Disposal and Hauling

INSURANCE

The WMDA business insurance packages are among the most competitive on the street. Most stations and shops will be able to recognize enough on the dividend return on workers' compensation insurance and liability insurance to pay for a year's membership dues.

- Health Program
- Property and Casualty
- Underground Storage Tank
- Workers' Compensation

TRAINING

A vast variety of technical classes, business management seminars, and environmental updates are offered throughout the year, as well as opportunities to get together with other owners and operators in your industry at area meetings.

- Pre-Automotive Academy
- Business and Management Classes
- Annual Training Day for Techs and Execs

LEGISLATIVE REPRESENTATION

WMDA serves as an advocate for your business by monitoring all proposed legislation and regulations and offering protections through lobbying and testimony.

- Federal Representation through Service Station Dealers of American and Allied Trades (SSDA-AT)
- Lobbying in MD, DE, & DC Legislatures
- Political Action Committees
- Lobby Day

EVENTS

WMDA members have the opportunity to network with their peers at a variety of professional and social events held throughout the year.

- Area Meetings
- Spring & Fall Golf Tournaments
- Annual Convention & The Mega Trade Show

BUSINESS SERVICES

Business consultations and legal guidance are the cornerstones of the WMDA's services to members. A full service credit union is also available to members and their employees.

- Business Consultations
- Federally Insured Credit Union
- Full-Time Staff
- Law Firm on Retainer
- Zoning Consultations

PUBLICATIONS/COMMUNICATIONS

WMDA members are kept informed of industry trends and business updates by the monthly publication, *WMDA News*. The annual *Membership Directory and Buyers' Guide* provides a directory of goods and services to members, as well as a listing of all members. WMDA also provides information on its website.

- Annual *Membership Directory and Buyers' Guide*
- Website – www.wmda.net
- *WMDA News*
- Weekly email membership blast



MEMBERSHIP

APPLICATION

I. WAYS TO JOIN

MAIL

WMDA
1532 Pointer Ridge Place, Suite G
Bowie, MD 20716-1883

PHONE

301-390-0900

FAX

301-390-3161

WEBSITE

www.wmda.net

CONTACT

Mike Ingle
301-390-0900, ext. 101
mingle@wmda.net

II. CONTACT INFORMATION

Name _____

Corporate Name _____

Business Name _____

Address _____

City _____ State _____ Zip _____

County _____ Legislative District _____

Work Phone _____ Fax _____ Cell Phone _____

Email _____ Website _____

III. ANNUAL MEMBERSHIP DUES

- WMDA Regular Membership**
Primary Location\$395.00 annual dues
- WMDA Multiple Membership**
Additional Location(s)\$195.00 annual dues
- WMDA Multiple Membership – No Mail**
Additional Location(s) – No correspondence via mail\$125.00 annual dues
- WMDA Associate Membership**
Suppliers who provide products and services to the Automotive Industry\$325.00 annual dues

IV. CATEGORY

Select all categories that apply to your primary business:

- Gas Only
- Convenience Store
- Repair Facility
- Other (please list below) _____
- Service Station with Bays
- Tire Dealer
- Supplier _____

V. METHOD OF PAYMENT

- Check (Make payable to WMDA)
 - VISA
 - MasterCard
 - AMEX
- Credit Card Number _____ Expiration Date ____/____/____
- Card Holder Name (please print) _____
- Card Holder Signature _____ CVV Code* _____

* The CVV Code is the last 3 digits found on the back of your credit card.

Association dues are tax deductible as a business expense. (WMDA estimates that 60% of your dues are used for lobbying expenses, and are not tax deductible. Your dues are deductible as an ordinary and necessary business expense. Your dues are not deductible as a charitable tax contribution.)